

## **10 Traits of a Good Grant Writer**

We all know that grant writers need to have excellent skills in written communication. But be sure to find out if your candidate has the other characteristics it takes to shine!

**1. Content knowledge as a specialist or generalist in your field:** Knows about the organization's field of endeavor or is willing to learn quickly!

**2. Passion for the nonprofit's work**

**3. Training and on-the-job experience:** Course work, continuous learning, coaching mentoring and on-the-job experience all are key prerequisites.

**4. Resourcefulness as a self-motivated, tenacious researcher**

**5. People skills:** Good at building relationships both within your organization and with outside funders. This includes listening and interviewing skills to get the information needed, and the ability to lead/coordinate the team working on each grant proposal.

**6. Multi-tasking and prioritizing skills:** With so many deadlines and projects to juggle, grant writers need to know how to handle them with flexibility and grace.

**7. Ethics/integrity/reliability:** Confidence that they can trust the grant writer to do the right thing and do it consistently.

**8. Administrative skills, both big picture and nitty-gritty details:** The ability to follow a funder's guidelines, as well as the nonprofit's requirements.

**9. Ability to learn from rejection and persist**

**10. Confidence based in knowledge and preparation**

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